

# The Leading Name in Canada for Medical & Surgical Supplies

**SHOPPERS** HomeHealthCare®

**MEDICAL SUPPLY DIVISION**

a division of

**SHOPPERS**  
DRUG MART 



## The Leading Name in Canada for Medical & Surgical Supplies

Every day, Canadian families and physicians trust Shoppers Drug Mart® and Shoppers Home Health Care® to provide solutions for their everyday health needs. However, our commitment to Canada's health care industry does not end with our store fronts. From the latest in exam tables and sterilizing equipment to gauze, tongue depressors, needles and everything in between, Shoppers Home Health Care Medical Supply Division is the premier medical and surgical supply company in Canada, dedicated to fulfilling the daily needs of your business.

Our sales team is proud to offer you the first rate service, expertise and pricing that all of our customers have come to expect, all backed by the presence and strength of one of the largest health care companies in Canada.

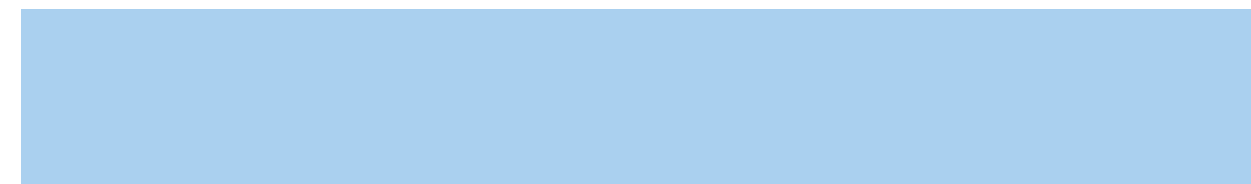
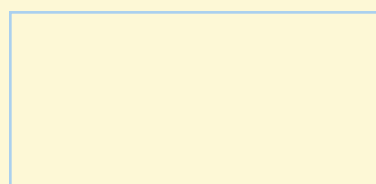
Whether you are already one of our many valued clients, or if you are opening a new location or simply considering a change of supplier, Shoppers Home Health Care Medical Supply Division provides you with the highest quality product at competitive prices.

## Part of the Shoppers Drug Mart® Family of Companies

For Canadians, the Shoppers Drug Mart sign above their local pharmacy is a familiar sight in every community. From Victoria to St. John's, physicians everywhere trust in the experience of Canada's largest pharmacy network, knowing their patients are receiving the best service, care and value every day.

When the solutions to the challenges your patients face do not fit neatly on a drugstore shelf, they can turn to the caring and knowledgeable staff at Shoppers Home Health Care. For personal mobility, home safety, daily independence and more, we are the experts at helping Canadians maintain their ability to live independently.

Our Medical Supplies Division is a key part of this larger family of companies, uniquely placed to draw upon the strengths of these retail leaders, and able to provide physicians with the widest selection of equipment and supplies. More clients choose to work with us, safe in the knowledge that they are selecting a company with experience born from over forty years of caring for Canadians' health and wellbeing.



## The Brands You Trust at the Prices Your Business Needs

Through the strength of our partnerships with many of the leading manufacturers in North America, we stock the highest quality products, all at the best possible prices. We are authorized distributors for brands such as Welch Allyn, Ritter Midmark, Tyco, Becton Dickinson, Smith & Nephew and many more.

Our warehousing facility is fully stocked with all of the products you need to keep your business running, at the prices you need to keep it profitable. Combined with our extensive distribution network, we can even provide you with next day delivery on most items.



We know that medical technologies are constantly changing and improving. That is why we strive to maintain the largest available selection of the latest in medical equipment and supplies for your practice. Our professional staff will visit you at your convenience to discuss the needs of your business, and we are happy to set up demonstrations of new technology, facilitate repairs on existing or just answer your questions.

We pride ourselves on providing prompt local service, whenever you need it. Our team of dedicated account representatives works as part of your community. You can trust our Medical Supply Division to deliver, and not just on the promise of our name.



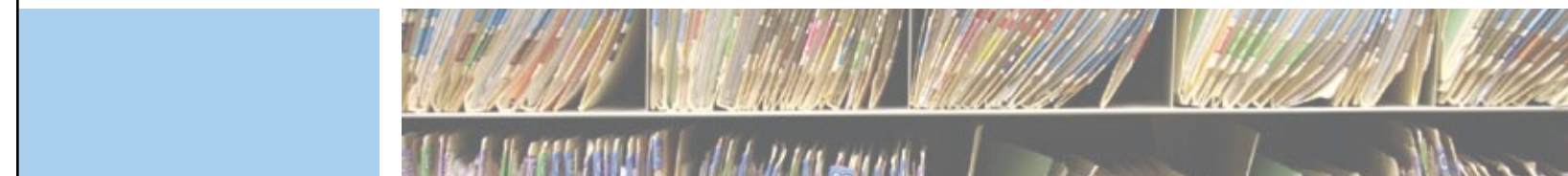
## We Are The Set-Up Experts For Your Practice

For physicians looking to set up a new practice or for established businesses looking to relocate or expand their offices, turn to the experts at Shoppers Home Health Care Medical Supply Division. We are the set-up specialists, making the process an easy and painless one for you and your business. Have our experienced staff do a personalized needs analysis with you on your new or existing practice.

In this brochure you will find a list of our top “set-up” items, specially selected to fit all budgets and sizes of practice. The list is not comprehensive, but is provided to give you an idea of the key items, including many that are **EMR compatible**, to streamline your data entry requirements. For more information and pricing, use the enquiry form provided or contact your Account Representative to discuss how Shoppers Home Health Care Medical Supply Division can help your business.

## Everyday Items In Stock Every Day

Our Medical Supply Division does not rely on its name to build business, but a key component of our growing success is right there in our name – Supplies. For established practices, we know that providing the best possible value on everyday items such as tongue depressors, speculums, sharps, gauze, tape and swabs can make the difference in establishing a rewarding business partnership, and we pride ourselves on the strength of our partnerships with physicians everywhere. It would be our privilege to be your supplier of choice.



## The Ideal Set-Up

On these pages you will find a selection of the most essential items for Physicians setting up or expanding their practice.

For pricing and ordering details, please contact your local Shoppers Home Health Care Medical Supplies representative or call **1 877 245-7746**.

### Exam Tables

#### **A** Ritter Exam Table Midmark

The latest in design, comfort and functionality in a manual exam table. Features seamless upholstery top, 3 side-drawers and pelvic tilt.

**Order Code: 204-002**

#### **B** Ritter Barrier Free Exam Table Midmark

The 18-inch low height makes it easy for your practice to accommodate the elderly, expectant mothers or patients with disabilities. Features seamless upholstery top and foot pedal control.

**Order Code: 222-016**

## Diagnostic & Monitoring

#### **C** Diagnostic System Wall Board Welch Allyn

Includes Macroview Otoscope, 11720 Coaxial Ophthalmoscope, Kleenspec Dispenser and Blood Pressure with Cuff.

**Order Code: 76794-M**

#### **D** SureTemp® Plus 690 Thermometer Welch Allyn

Reduces the risk of cross-contamination with removable probe well and provides more reliable readings with improved accuracy.

**Order Code: 01690-200**

#### **E** KleenSpec® Cordless Vaginal Illumination System Welch Allyn

Advanced LED light source provides improved visualization of the exam area. Comes with charging station.

**Green Product**

**Order Code: 79910**

#### **F** PC-Based SpiroPerfect™ Spirometer Welch Allyn

See and compare accurate results from pulmonary function tests in seconds. With 3-litre calibration syringe.

**EMR Compatible, Green Product**

**Order Code: SPIRO\_S-PC**

## Diagnostic & Monitoring (contd.)

#### **G** CardioPerfect™ Workstation Welch Allyn

Access your patient data across the entire family of cardiopulmonary products with Welch Allyn CardioPerfect™ Workstation Software. CPWS Resting ECG, interp, and Spirometry Module Bundle.

**EMR Compatible, Green Product**

**Order Code: 101442**

#### **H** PC-Based Resting ECG Welch Allyn

Turns any PC into a full-featured electrocardiograph. With Interpretive Software, 12-Lead Resting ECG System

**EMR Compatible, Green Product**

**Order Code: CPR UI UB D**

#### **J** Hand-Held Oximeter Nonin

Provides a simple universal tool for patient monitoring - from spot-checks to continuous monitoring.

**Order Code: 8500**

#### **K** Spot Vital Signs Welch Allyn

Vital signs in seconds with hospital-grade technology that's easy to use, accurate and affordable. Measures noninvasive blood pressure (NIBP), pulse rate, temperature and SpO2 in about 30 seconds.

**Order Code: 42MTB-E1**

#### **I** IntelliSense Digital Blood Pressure Monitor Omron

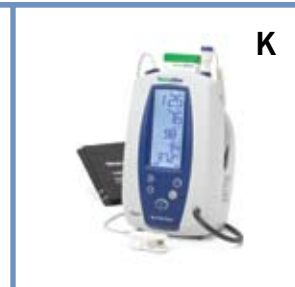
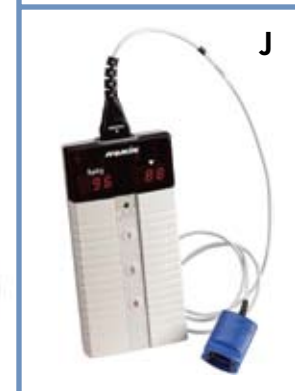
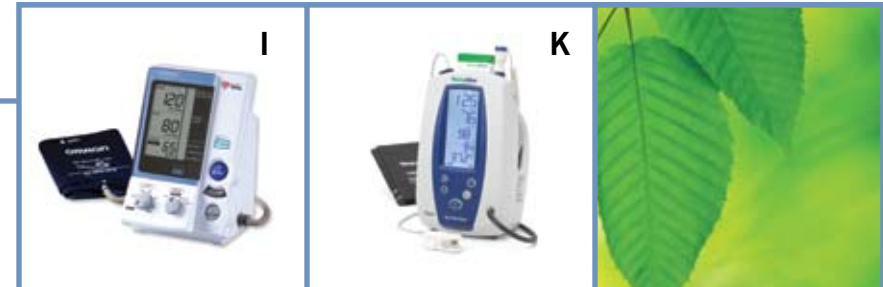
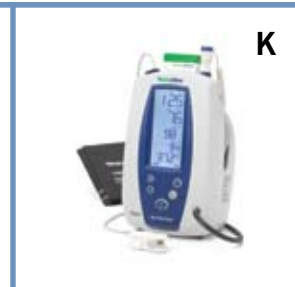
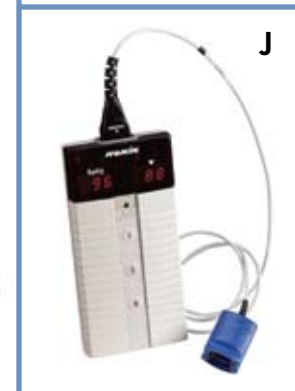
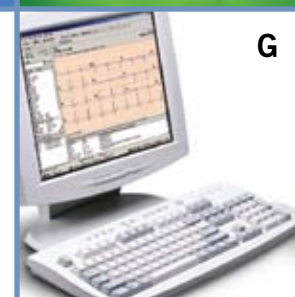
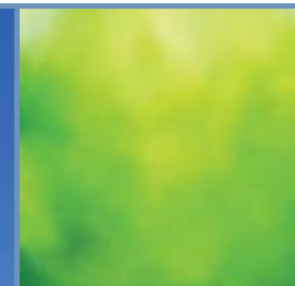
Features Average Mode which measures up to three readings and averages the total. Especially helpful in confirming and monitoring accurate dosage for heart patients.

**Order Code: HEM-907XL**

#### **L** LifeDop 3 MHz Hand-Held Doppler Summit Doppler

Superior sound quality and display, enhanced probe sensitivity and interchangeable probes.

**Order Code: L250**



## The Ideal Set-Up (contd.)

### Weigh Scales

#### **M** Digital Scale Health o meter®

Features built-in BMI and EMR connectivity via USB. 500 lb / 220 kg weight capacity.

**EMR Compatible**  
**Order Code: 500KL**

#### **N** Digital Baby Scale Health o meter®

Portable and accurate to 0.5 oz / 10 g. 44 lb / 20 kg weight capacity.

**Order Code: 549KL**

### Lighting

#### **O** Halogen Exam Light Midmark

White, shadow-free illumination that is cool to the touch with unsurpassed maneuverability.

**Order Code: 152-001**

#### **P** Green Series™ Medical Exam Lights Welch Allyn

Provides a whiter, brighter light than halogen and consumes less energy.

**Green Product**

**Order Code: GS 300**

### Office Essentials

#### **Q** Airlift Stool Midmark

Five-leg caster base with single lever pneumatic height control.

**Order Code: 272-001**

#### **R** Side Chairs Midmark

Soft and comfortable seating for your patients in the exam room, waiting room and front office.

**Order Code: 680**

#### **S** Step Stool AMG Medical

Features all-welded steel frame construction, nonskid ribbed rubber mat.

**Order Code: 116-460**

#### **T** Square Metal Waste Receptacle Brewer

White, 32 quart capacity with foot pedal and removable plastic inner liner.

**Order Code: 35266**

### Sterilization

#### **U** M9 UltraClave® Automatic Sterilizer Midmark

Easy-to-use - simply load it...set it...and forget it. Exclusive automatic-opening door for ease of use and a quick drying time.

**Order Code: M9-022**

### Refrigeration

#### **V** Vaccine Refrigerator (not pictured) Sanyo Biomedical

Slim, space-saving design with precise temperature control. 12 cubic feet capacity.

**Order Code: MPR311DH**

### Electrosurgery

#### **Y** Aaron 900™ High Frequency Dessicator Bovie

Rotary power-control dial provides smooth, rapid power adjustments. Autoclavable 3-button handpiece.

**Order Code: A900-P**

#### **Z** Smoke Shark Surgical Smoke Evacuator Bovie

Easy to use and extremely effective at smoke and particle removal. 18-hour filter combines four-stage filtration in one casing.

**Order Code: SE01**

Also available:

**z-a: 18-Hour Filter for Smoke Evacuator**

**Order Code: SF18**

**z-b: Smoke Evacuator Tubes**

**Order Code: 786T**

### Emergency Products

#### **W** Five Drawer Emergency Cart Harloff

Sturdy, uni-body steel construction with stainless steel break-away lock bar.

**Order Code: 6331**

#### **X** Powerheart AED G3 Plus Cardiac Science

AED (automated external defibrillator), complete with RescueCoach and CPR metronome to pace chest compressions.

**Order Code: CS9390A-501P**



# Daily Demands

To illustrate the breadth of selection available to our clients, below we have included a selection of our top-selling disposable items. It is just a small selection of our full inventory of over 10,000 different items, available every day with fast delivery to your location.

Contact your Account Representative or call **1 877 245-7746** for pricing and fulfillment information and you will find out why more physicians choose Shoppers Home Health Care Medical Supply Division for their daily disposables needs.



All images are for illustration purposes only. Actual products may vary.

## Shoppers Home Health Care Medical Supply Division

As a division of Shoppers Drug Mart, we know that we have a name that is valued by customers across Canada. Our alignment with the Home Health Care division gives us further strength in the marketplace, especially with our unrivalled distribution network and range of in-stock supplies and equipment, ready for delivery to your practice when you need them.

Shoppers Home Health Care is recognized as a trusted partner for Hospitals, Long Term Care and Retirement Homes everywhere, and as the current supplier of wound care and nursing supplies for many CCAC (LHIN) contracts across Ontario, nobody has a more varied selection of in-stock items than Shoppers Home Health Care.

## Earn Shoppers Optimum Points® on Your Purchases

Just as Shoppers Drug Mart and Shoppers Home Health Care customers across Canada have already discovered, it pays to work with our Medical Supply Division – literally. You can earn Shoppers Optimum Points®, Canada's most popular customer rewards program, on all of your purchases, redeemable at Shoppers Drug Mart® stores everywhere.

From small daily orders to large equipment purchases, it all adds up to even more value when you choose to work with Shoppers Home Health Care Medical Supply Division.

Get real rewards, right now, for you and your practice with a Shoppers Optimum® Membership.



Your Shoppers Home Health Care Representative:



## Contact Us

### Central Office

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Windsor, Ontario N8X 3C4

Tel: **519 254-6484**

Fax: **519 254-6505**

Toll-Free: **1 877 245-7746**

Toll-Free Fax: **1 800 207 8780**

## Medical Supply Division

Canada's Leading Service & Supply Service for Physicians

e-mail: [medsupplycsr@shoppershomehealthcare.ca](mailto:medsupplycsr@shoppershomehealthcare.ca)

